

**MARCH 2010**

**Continuing Education**

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Sat. Mar. 13	8:15-2:15	Contract Writing - Part 1 & 2 (6 Hrs.)	Burden	R.E.L.ISS./C-LAW
Sun. Mar. 14	8:15-11:00	Agency Case Studies	Compton	A-LAW
	11:30-2:15	Mastering the Aspects of a Short Sale	Compton	DISCLOSURE
	2:30-5:15	Mortgage Fundamentals 101	Flynn	GENERAL
Mon. Mar. 15	8:15-11:00	The New AAR Contract	Zemel	C-LAW
	11:30-2:15	Understanding the Pre-Foreclosure Process	Salisbury	R.E.L.ISS.
Tues. Mar. 16	8:15-11:00	Code of Ethics & Commissioner's Rules (**)	Johnson	COMM.STD.
	11:30-2:15	Kind Landlords & Responsible Tenants...HA	Connolly	R.E.L.ISS.
	2:30-5:15	The Licensee & Fair Housing	Salisbury	F.HSE.
Sun. Mar. 21	8:15-11:00	Gender Discrimination	Salisbury	F.HSE.
	11:30-2:15	Understanding Utility Rates	Franklin	R.E.L.ISS.
Mon. Mar. 22	8:15-11:00	Representation Issues	Cyga	A-LAW
	11:30-2:15	Arizona Water	Salzler	R.E.L.ISS.
	2:30-5:15	Consumer Protection Issues	Bridgeman	COMM.STD.
Tues. Mar. 23	8:15-11:00	Comply or Never R.E.S.P.A. in Peace	LeBlance	DISCLOSURE
	11:30-2:15	Shift Your Risk	Zwierzynski	R.E.L.ISS.
	2:30-5:15	Arizona Contract Law	Fenton	C-LAW
Sun. Mar. 28	8:15-11:00	Contracts	Lenaburg	C-LAW
	11:30-2:15	Buyer Representation	Bridgeman	A-LAW
	2:30-5:15	Broker Management Clinic	Pierce	COMM.STD.
Mon. Mar. 29	8:15-11:00	What's Fair is Fair	LeBlance	F.HSE.
	11:30-2:15	1031 Exchanges in Today's Market	Horton	R.E.L.ISS.
	2:30-5:15	The Disclosure Course	Cyga	DISCLOSURE
Tues. Mar. 30	8:15-11:00	Misrepresentation	Salisbury	A-LAW
	11:30-2:15	Lending Arizona	Connolly	GENERAL

**Requirements:** 1-Real Estate Legal Issues (R.E.L.ISS.)

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)
- 1-Fair Housing (F.HSE.)
- 1-Commissioner's Standards (COMM.STD.)
- 1-Disclosure (DISCLOSURE)

**AND** any two (2) other classes to get the 24 hours required.

**24 Hour Packages** 1. Any of the shaded areas above.

- 2. Mix & Match
- 3. Sundays
- 4. Mondays
- 5. Tuesdays

**Tuition for Renewal Classes:Classes Subject to Change Without Notice**

3 HOURS \$20	6 HOURS \$39	9 HOURS \$55	12 HOURS \$65
15 HOURS \$75	18 HOURS \$85	21 HOURS \$94	<b>24 HOURS \$99</b>

**ATTENTION:** (\*\*) meets - NAR ETHICS - requirement.

