

WESTFORD COLLEGE SCHOOL OF REAL ESTATE

All eighteen classes must be taken, in no particular order, to satisfy your 90 hour
Principles in Real Estate course.

	<u>DATE ATTENDED</u>
1. LICENSE LAW	-----
2. COMMISSIONER'S RULES	-----
3. AGENCY	-----
4. PROPERTY & WATER RIGHTS	-----
5. LAND DESCRIPTION	-----
6. ESTATES	-----
7. TYPES OF OWNERSHIP	-----
8. WAYS TO AQUIRE TITLE	-----
9. CONTRACTS	-----
10. FINANCING	-----
11. ENCUMBRANCES	-----
12. DEFAULTS & REMEDIES	-----
13. APPRAISAL	-----
14. GOVERNMENT RIGHTS & F.HSE.	-----
15. TITLE INSURANCE & ESCROW	-----
16. LISTING / PURCHASE CONTRACTS	-----
17. INVESTMENTS	-----
18. ENVIRONMENTAL ISSUES	-----

Note: Per the requirements of the Arizona Department of Real Estate:

1. Students may not receive credit for more than two(2) pre-license classes in a day.
2. Pagers and cell phones must be turned off during class.

Westford College appreciates your cooperation.