

AUGUST 2010

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Sat. Aug. 14	8:15-2:15	Contract Writing - Part 1 & 2 (6 Hrs.)	Bridgeman	R.E.L.ISS./C-LAW
Sun. Aug. 15	8:15-11:00	Initiating a Short Sale	Salisbury	R.E.L.ISS.
	11:30-2:15	Representation Issues	Lenaburg	A-LAW
	2:30-5:15	Broker Management Clinic	Pierce	COMM.STD.
Mon. Aug. 16	8:15-11:00	Comply or Never R.E.S.P.A. in Peace	LeBlance	DISCLOSURE
	11:30-2:15	Arizona Water	Salzler	R.E.L.ISS.
Tues. Aug. 17	8:15-11:00	The Licensee & Fair Housing	LeBlance	F.HSE.
	11:30-2:15	Lending Arizona	Connolly	GENERAL
	2:30-5:15	Arizona Contract Law	Fenton	C-LAW
Sun. Aug. 22	8:15-11:00	Contracts, Forms & "How To's" for Listings	Salisbury	C-LAW
	11:30-2:15	Mortgage Fundamentals 101	Flynn	GENERAL
Mon. Aug. 23	8:15-11:00	What is Fair	LeBlance	F.HSE.
	11:30-2:15	Social Media, Web 2.0 and Technology	D. Israel	GENERAL
	2:30-5:15	Rules to Work By	Bridgeman	COMM.STD.
Tues. Aug. 24	8:15-11:00	Agency Law	Lenaburg	A-LAW
	11:30-2:15	OSHA-Hazardous Material Awareness for R.E. Agents	Salzler	DISCLOSURE
	2:30-5:15	Kind Landlords & Responsible Tenants...HA	Connolly	R.E.L.ISS.
Sun. Aug. 29	8:15-11:00	Fair Housing Case Studies	Compton	F.HSE.
	11:30-2:15	Selling Effectively in a Litigious Environment	Compton	DISCLOSURE
	2:30-5:15	Understanding Utility Rates	Franklin	R.E.L.ISS.
Mon. Aug. 30	8:15-11:00	Ethics and the Licensee (**)	Salisbury	R.E.L.ISS.
	11:30-2:15	Misrepresentation	Cyga	A-LAW
	2:30-5:15	Contract Law	D. Israel	C-LAW
Tues. Aug. 31	8:15-11:00	Rules Workshop	Johnson	COMM.STD.
	11:30-2:15	1031 Exchanges in Today's Market	Horton	R.E.L.ISS.

Requirements: 1-Real Estate Legal Issues (R.E.L.ISS.)

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)
- 1-Fair Housing (F.HSE.)
- 1-Commissioner's Standards (COMM.STD.)
- 1-Disclosure (DISCLOSURE)

AND any two (2) other classes to get the 24 hours required.

24 Hour Packages 1. Any of the shaded areas above.

- 2. Mix & Match
- 3. Sundays
- 4. Mondays
- 5. Tuesdays

Tuition for Renewal Classes: Classes Subject to Change Without Notice

3 HOURS \$20	6 HOURS \$39	9 HOURS \$55	12 HOURS \$65
15 HOURS \$75	18 HOURS \$85	21 HOURS \$94	24 HOURS \$99

ATTENTION: (**) meets - NAR ETHICS - requirement.

