

Westford College

Olive Location

4425 W. Olive Ave. #128

602-995-9000

AUGUST 2010

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Thurs. Aug. 5	8:15-11:00	Broker Agency Issues	Israel	A-LAW
	11:30-2:15	Real Estate Employment Contracts	Israel	C-LAW
Fri. Aug. 6	8:15-11:00	Deeds & Conveyances	Israel	R.E.L.ISS.
	11:30-2:15	Acquisition & Recordation	Israel	R.E.L.ISS.
Sat. Aug. 7	8:15-2:15	Contract Writing - Part 1 & 2 (6Hrs.)	D. Israel	R.E.L.ISS./C-LAW
Wed. Aug. 11	6:30-9:30	Introduction to the Internet	Buxton	GENERAL
Thurs. Aug. 12	8:15-11:00	Fair Housing	Israel	F.HSE.
	11:30-2:15	Environmental Issues	Israel	R.E.L.ISS.
	6:30-9:30	Anatomy of a Short Sale	Putnam	C-LAW
Fri. Aug. 13	8:15-11:00	Types of Ownership – Not Legal Advice	Israel	R.E.L.ISS.
	11:30-2:15	Code of Ethics & Commissioner's Rules (**)	Israel	COMM.STD.
Sat. Aug. 14	8:15-11:00	Practicing Risk Management	LeBlance	DISCLOSURE
	11:30-2:15	New AAR Contract	D. Israel	C-LAW
	2:30-5:15	Broker Liability to Buyers	Salisbury	A-LAW
Wed. Aug. 18	6:30-9:30	Enviro. Disclosure – What's Required and What's Not	Maxie	DISCLOSURE
Thurs. Aug. 19	8:15-11:00	Legal Aspects of Contracts - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Contracts - B	Israel	C-LAW
	6:30-9:30	Agency & Real Estate Ethics (**)	Cyga	A-LAW
Fri. Aug. 20	8:15-11:00	Disclosure Issues-Residential Purchase Contract	Israel	DISCLOSURE
	11:30-2:15	Legal Aspects of Contracts – D	Israel	C-LAW
Sat. Aug. 21	8:15-11:00	Broker Management Clinic	Daniels	COMM.STD.
	11:30-2:15	Image Management	Daniels	R.E.L.ISS.
	2:30-5:15	Fair Housing for Property Managers & Landlords	LeBlance	F.HSE.
Mon. Aug. 23	6:30-9:30	Contract Writing - Part 1 – Must attend Part 1 & Part 2	Rafeedie	R.E.L.ISS.
Tues. Aug. 24	6:30-9:30	Contract Writing - Part 2 – Must attend Part 1 & Part 2	Rafeedie	C-LAW
Wed. Aug. 25	6:30-9:30	Avoiding Legal Hazards	Salisbury	COMM.STD.
Thurs. Aug. 26	8:15-11:00	Legal Aspects of Encumbrances (A)	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances (B)	Israel	C-LAW
	6:30-9:30	Fair Housing Issues	Horton	F.HSE.
Fri. Aug. 27	8:15-11:00	Legal Aspects of Encumbrances (C)	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances (D)	Israel	R.E.L.ISS.
Sat. Aug. 28	8:15-11:00	Mastering the Aspects of a Short Sale	Compton	DISCLOSURE
	11:30-2:15	Agency Case Studies	Compton	A-LAW
	2:30-5:15	Professional Conduct	Lenaburg	COMM.STD.
Wed. SEPT. 1	9:00-4:00	Contract Writing - Part 1 & 2 (6Hrs.)	D. Israel	R.E.L.ISS./C-LAW

Requirements: Classes Subject to Change Without Notice

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)
- 1-Fair Housing (F.HSE.)
- 1-Commissioner's Standards (COMM.STD.)
- 1-Disclosure (DISCLOSURE)
- 1-Real Estate Legal Issues (R.E.L.ISS.)

AND any two (2) elective classes to get the 24 hours required.

24 Hour Packages 1. Any of the boxed areas above.

- 2. Saturdays
- 3. Mix & Match
- 4. Evenings

Tuition: 3 Hours \$20	15 Hours \$75
6 Hours \$39	18 Hours \$85
9 Hours \$55	21 Hours \$94
12Hours \$65	24 Hours \$99

(**) Meets NAR Ethics Requirement