

Westford College

Olive Location

4425 W. Olive Ave. #128

602-995-9000

OCTOBER 2010

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Fri. Oct. 1	8:15-11:00	Deeds & Conveyances	Israel	R.E.L.ISS.
	11:30-2:15	Acquisition & Recordation	Israel	R.E.L.ISS.
Wed. Oct. 6	6:30-9:30	Introduction to the Internet	Buxton	GENERAL
Thurs. Oct. 7	8:15-11:00	Fair Housing	Israel	F.HSE.
	11:30-2:15	Environmental Issues	Israel	R.E.L.ISS.
	6:30-9:30	Estimating Property Value in Today's Market	Putnam	DISCLOSURE
Fri. Oct. 8	8:15-11:00	Types of Ownership – Not Legal Advice	Israel	R.E.L.ISS.
	11:30-2:15	Code of Ethics & Commissioner's Rules (**)	Israel	COMM.STD.
Sat. Oct. 9	8:15-11:00	Home Affordable Program: HARP, HAMP & HAFA	Compton	GENERAL
	11:30-2:15	Representing the R.E.O. Buyer / Investor	Compton	A-LAW
	2:30-5:15	What & When is a Contract	Salisbury	C-LAW
Wed. Oct. 13	6:30-9:30	Anatomy of a Short Sale	Putnam	C-LAW
Thurs. Oct. 14	8:15-11:00	Legal Aspects of Contracts - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Contracts - B	Israel	C-LAW
	6:30-9:30	Agency & Real Estate Ethics (**)	Cyga	A-LAW
Fri. Oct. 15	8:15-11:00	Disclosure Issues-Residential Purchase Contract	Israel	DISCLOSURE
	11:30-2:15	Legal Aspects of Contracts – D	Israel	C-LAW
Sat. Oct. 16	8:15-11:00	H.A.F.A.?	Daniels	R.E.L.ISS.
	11:30-2:15	Broker Management Clinic	Daniels	COMM.STD.
	2:30-5:15	Fair Housing for Property Managers & Landlords	LeBlance	F.HSE.
Wed. Oct. 20	9:00-4:00	Contract Writing - Part 1 & 2 (6Hrs.)	D. Israel	R.E.L.ISS./C-LAW
	6:30-9:30	The Moment of Truth: How a Home Inspection Helps	Maxie	GENERAL
Thurs. Oct. 21	8:15-11:00	Legal Aspects of Encumbrances (A)	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances (B)	Israel	C-LAW
	6:30-9:30	Fair Housing Issues	Horton	F.HSE.
Fri. Oct. 22	8:15-11:00	Legal Aspects of Encumbrances (C)	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances (D)	Israel	R.E.L.ISS.
Sat. Oct. 23	8:15-11:00	Enviro. Disclosure – What's Required and What's Not	Maxie	DISCLOSURE
	11:30-2:15	Agency Law	Bridgeman	A-LAW
	2:30-5:15	Rules Workshop	Cyga	COMM.STD.
Mon. Oct. 25	6:30-9:30	Contract Writing - Part 1 – Must attend Part 1 & Part 2	Rafeedie	R.E.L.ISS.
Tues. Oct. 26	6:30-9:30	Contract Writing - Part 2 – Must attend Part 1 & Part 2	Rafeedie	C-LAW
Wed. Oct. 27	6:30-9:30	Buying Pre-Foreclosures	Salisbury	R.E.L.ISS.
Thurs. Oct. 28	8:15-11:00	Disclosure	Israel	DISCLOSURE
	11:30-2:15	Principles of Appraisal	Israel	GENERAL
	6:30-9:30	Professional Conduct	Lenaburg	COMM.STD.
Fri. Oct. 29	8:15-11:00	Appraisal Processes	Israel	GENERAL
	11:30-2:15	Investing in Real Estate	Israel	R.E.L.ISS.
Sat. Oct. 30	8:15-11:00	Pre-Foreclosure: Contracts & Instruments	Salisbury	C-LAW
	11:30-2:15	What is Fair	LeBlance	F.HSE.
	2:30-5:15	Broker Liabilities to Buyers	Bridgeman	A-LAW

Requirements: Classes Subject to Change Without Notice

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)
- 1-Fair Housing (F.HSE.)
- 1-Commissioner's Standards (COMM.STD.)
- 1-Disclosure (DISCLOSURE)
- 1-Real Estate Legal Issues (R.E.L.ISS.)

AND any two (2) elective classes to get the 24 hours required.

24 Hour Packages

1. Any of the boxed areas above.
2. Saturdays
3. Mix & Match
4. Evenings

Tuition: 3 Hours \$20	15 Hours \$75
6 Hours \$39	18 Hours \$85
9 Hours \$55	21 Hours \$94
12Hours \$65	24 Hours \$99

(**) Meets NAR Ethics Requirement