

Westford College

Olive Location 4425 W. Olive Ave. #128
602-995-9000

MARCH 2008

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Sat. Mar. 1	8:15-11:00	Contract Writing - Part 1	Zemel	R.E.L.ISS.
	11:30-2:15	Contract Writing - Part 2	Zemel	C-LAW
Thurs. Mar. 6	8:15-11:00	Legal Aspects of Contracts - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Contracts - B	Israel	C-LAW
	6:30-9:30	Operating Rules	Zwierzynski	COMM.STD.
Fri. Mar. 7	8:15-11:00	Disclosure Issues-Residential Purchase Contract	Israel	DISCLOSURE
	11:30-2:15	Legal Aspects of Contracts - D	Israel	C-LAW
Sat. Mar. 8	8:15-11:00	Broker Liability to Buyers	Rubacha	A-LAW
	11:30-2:15	Fair Housing Issues	Rubacha	F.HSE.
	2:30-5:15	Enviro. Assessment - Residential & Commercial Property	Salzler	R.E.L.ISS.
Thurs. Mar. 13	8:15-11:00	Legal Aspects of Encumbrances - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances- B	Israel	C-LAW
	6:30-9:30	What's Fair is Fair	LeBlance	F.HSE.
Fri. Mar. 14	8:15-11:00	Legal Aspects of Encumbrances - C	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances - D	Israel	R.E.L.ISS.
Sat. Mar. 15	8:15-11:00	The Code (**)	Daniels	COMM.STD.
	11:30-2:15	Look Before You Leap	Daniels	DISCLOSURE
	2:30-5:15	Agency Law	Cyga	A-LAW
Mon. Mar. 17	6:30-9:30	Contract Writing - Part 1	Bridgeman	R.E.L.ISS.
Tues. Mar. 18	6:30-9:30	Contract Writing - Part 2	Bridgeman	C-LAW
Wed. Mar. 19	6:30-9:30	Introduction to the Internet	Buxton	GENERAL
Thurs. Mar. 20	8:15-11:00	Disclosure	Israel	DISCLOSURE
	11:30-2:15	Principles of Appraisal	Israel	GENERAL
	6:30-9:30	Anatomy of a Short Sale	Putnam	C-LAW
Fri. Mar. 21	8:15-11:00	Appraisal Processes	Israel	GENERAL
	11:30-2:15	Investing in Real Estate	Israel	R.E.L.ISS.
Sat. Mar. 22	8:15-11:00	Fair Housing	Salisbury	F.HSE.
	11:30-2:15	Representation Issues	Salisbury	A-LAW
	2:30-5:15	Professional Conduct	Kastensmith	COMM.STD.
Wed. Mar. 26	6:30-9:30	Enviro. Disclosure - What's Required & What's Not	Maxie	DISCLOSURE
Thurs. Mar. 27	8:15-11:00	Introduction to Real Estate Law -A	Israel	R.E.L.ISS.
	11:30-2:15	Introduction to Real Estate Law -B	Israel	R.E.L.ISS.
	6:30-9:30	Misrepresentation	Bridgeman	A-LAW
Fri. Mar. 28	8:15-11:00	Introduction to Real Estate Law -C	Israel	R.E.L.ISS.
	11:30-2:15	Introduction to Real Estate Law -D	Israel	COMM.STD.
Sat. Mar. 29	8:15-11:00	Financial Issues in Contract Writing	Compton	C-LAW
	11:30-2:15	Fair Housing Case Studies	Compton	F.HSE
	2:30-5:15	Pre Foreclosure & Disclosure	Salisbury	DISCLOSURE

Requirements: Classes Subject to Change Without Notice
shaded areas above.

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)

Match

24 Hour Packages 1. Any of the

- 2. Saturdays
- 3. Mix &

1-Fair Housing (<u>F.HSE.</u>)	
1-Commissioner's Standards (<u>COMM.STD.</u>)	Tuition: 3 Hours \$20
15 Hours \$75	
1-Disclosure (<u>DISCLOSURE</u>)	6 Hours \$39
18 Hours \$85	
1-Real Estate Legal Issues (<u>R.E.L.ISS.</u>)	9 Hours \$55
21 Hours \$94	
<u>AND</u> any two (2) elective classes to get the 24 hours required.	12Hours \$65
<u>24 Hours \$99</u>	