

Westford College

Olive Location
JULY 2008

4425 W. Olive Ave. #128

602-995-9000

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Wed. July 2	8:15-11:00	Legal Aspects of Encumbrances - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances- B	Israel	C-LAW
Thurs. July 3	8:15-11:00	Legal Aspects of Encumbrances - C	Israel	C-LAW
	11:30-2:15	Legal Aspects of Encumbrances - D	Israel	R.E.L.ISS.
Fri. July 4	*****	Fourth of July CLOSED		
Sat. July 5	*****	CLOSED		
Tues. July 8	9:00-12:00	Contract Writing - Part 1	Zemel	R.E.L.ISS.
	1:00-4:00	Contract Writing - Part 2	Zemel	C-LAW
Wed. July 9	6:30-9:30	Ins & Outs of a Trustees Sale	Putnam	R.E.L.ISS.
Thurs. July 10	8:15-11:00	Disclosure	Israel	DISCLOSURE
	11:30-2:15	Principles of Appraisal	Israel	GENERAL
	6:30-9:30	Agency Law	Zwierzynski	A-LAW
Fri. July 11	8:15-11:00	Appraisal Processes	Israel	GENERAL
	11:30-2:15	Investing in Real Estate	Israel	R.E.L.ISS.
Sat. July 12	8:15-11:00	Fair Housing Case Studies	Compton	F.HSE.
	11:30-2:15	Financial Issues in Contract Writing	Compton	C-LAW
	2:30-5:15	Professional Conduct	Kastensmith	COMM.STD.
Wed. July 16	6:30-9:30	Enviro. Disclosure – What’s Required & What’s Not	Maxie	DISCLOSURE
Thurs. July 17	8:15-11:00	Introduction to Real Estate Law -A	Israel	R.E.L.ISS.
	11:30-2:15	Introduction to Real Estate Law –B	Israel	R.E.L.ISS.
	6:30-9:30	Fair Housing Issues	Horton	F.HSE.
Fri. July 18	8:15-11:00	Introduction to Real Estate Law -C	Israel	R.E.L.ISS.
	11:30-2:15	Introduction to Real Estate Law –D	Israel	COMM.STD.
Sat. July 19	8:15-11:00	Look Before You Leap	Daniels	DISCLOSURE
	11:30-2:15	The Perils of Agency	Daniels	A-LAW
	2:30-5:15	Contracts, Forms & “How To’s” for Listings	Salisbury	C-LAW
Wed. July 23	6:30-9:30	Introduction to the Internet	Buxton	GENERAL
Thurs. July 24	8:15-11:00	Residential Lending-Pitfalls & Protection	Israel	DISCLOSURE
	11:30-2:15	Financing Alternatives	Israel	GENERAL
	6:30-9:30	Anatomy of a Short Sale	Putnam	C-LAW
Fri. July 25	8:15-11:00	Settlements & Closings	Israel	R.E.L.ISS.
	11:30-2:15	Broker Management Clinic	Israel	COMM.STD.
Sat. July 26	8:15-11:00	Arizona Water	Salzler	R.E.L.ISS.
	11:30-2:15	What’s Fair is Fair	LeBlance	F.HSE.
	2:30-5:15	Arizona Agency Law	Cyga	A-LAW
Mon. July 28	6:30-9:30	Contract Writing - Part 1	Rafeedie	R.E.L.ISS.
Tues. July 29	6:30-9:30	Contract Writing - Part 2	Rafeedie	C-LAW
Wed. July 30	8:15-11:00	Agency & Real Estate Ethics (**)	Rubacha	A-LAW
	11:30-2:15	New AAR Contract	Zemel	C-LAW
	6:30-9:30	Consumer Protection Issues	Salisbury	COMM.STD.
Thurs. July 31	8:15-11:00	Land Aspects of Real Estate Law-A	Israel	R.E.L.ISS.
	11:30-2:15	Land Aspects of Real Estate Law-B	Israel	R.E.L.ISS.

Classes Subject to Change Without Notice

Requirements:

- 1-Contract Law (C-LAW)
- 1-Agency Law (A-LAW)
- 1-Fair Housing (F.HSE.)
- 1-Commissioner’s Standards (COMM.STD.)
- 1-Disclosure (DISCLOSURE)
- 1-Real Estate Legal Issues (R.E.L.ISS.)

AND any two (2) elective classes to get the 24 hours required.

24 Hour Packages

1. Any of the boxed areas above.
2. Saturdays
3. Mix & Match

Tuition: 3 Hours \$20	15 Hours \$75
6 Hours \$39	18 Hours \$85
9 Hours \$55	21 Hours \$94
12Hours \$65	24 Hours \$99