

Westford College

Olive Location
APRIL 2010

4425 W. Olive Ave. #128

602-995-9000

Continuing Education

DATE	TIME	CLASS TITLE	INSTRUCTOR	CATEGORY
Thurs. Apr. 1	8:15-11:00	Residential Lending-Pitfalls & Protection	Israel	DISCLOSURE
	11:30-2:15	Financing Alternatives	Israel	GENERAL
Fri. Apr. 2	8:15-11:00	Settlements & Closings	Israel	R.E.L.ISS.
	11:30-2:15	Broker Management Clinic	Israel	COMM.STD.
Wed. Apr. 7	9:00-4:00	Contract Writing - Part 1 & 2 (6Hrs.)	D. Israel	R.E.L.ISS./C-LAW
	6:30-9:30	Introduction to the Internet	Buxton	GENERAL
Thurs. Apr. 8	8:15-11:00	Land Aspects of Real Estate Law –A	Israel	R.E.L.ISS.
	11:30-2:15	Land Aspects of Real Estate Law –B	Israel	R.E.L.ISS.
	6:30-9:30	Buyer Representation	Zemel	A-LAW
Fri. Apr. 9	8:15-11:00	Land Aspects of Real Estate Law –C	Israel	R.E.L.ISS.
	11:30-2:15	Land Aspects of Real Estate Law –D	Israel	C-LAW
Sat. Apr. 10	8:15-11:00	Fair Housing for Property Managers & Landlords	Compton	F.HSE.
	11:30-2:15	Rules Workshop	Compton	COMM.STD.
	2:30-5:15	OSHA-Hazardous Material Awareness for R.E. Agents	Salzler	DISCLOSURE
Mon. Apr. 12	6:30-9:30	Contract Writing - Part 1 – Must attend Part 1 & Part 2	Rafeedie	R.E.L.ISS.
Tues. Apr. 13	6:30-9:30	Contract Writing - Part 2 – Must attend Part 1 & Part 2	Rafeedie	C-LAW
Wed. Apr. 14	6:30-9:30	Anatomy of a Short Sale	Putnam	C-LAW
Thurs. Apr. 15	8:15-11:00	Broker Agency Issues	Israel	A-LAW
	11:30-2:15	Real Estate Employment Contracts	Israel	C-LAW
	6:30-9:30	Fair Housing Issues	Horton	F.HSE.
Fri. Apr. 16	8:15-11:00	Deeds & Conveyances	Israel	R.E.L.ISS.
	11:30-2:15	Acquisition & Recordation	Israel	R.E.L.ISS.
Sat. Apr. 17	8:15-11:00	Broker Management Clinic	Daniels	COMM.STD.
	11:30-2:15	Look Before You Leap	Daniels	DISCLOSURE
	2:30-5:15	Buying Pre-Foreclosures	Salisbury	R.E.L.ISS.
Wed. Apr. 21	6:30-9:30	Estimating Property Value in Today's Market	Putnam	DISCLOSURE
Thurs. Apr. 22	8:15-11:00	Fair Housing	Israel	F.HSE.
	11:30-2:15	Environmental Issues	Israel	R.E.L.ISS.
	6:30-9:30	Kind Landlords & Responsible Tenants...HA	Connolly	R.E.L.ISS.
Fri. Apr. 23	8:15-11:00	Types of Ownership – Not Legal Advice	Israel	R.E.L.ISS.
	11:30-2:15	Code of Ethics & Commissioner's Rules (**)	Israel	COMM.STD.
Sat. Apr. 24	8:15-11:00	Residential Purchase Contract	D.Israel	C-LAW
	11:30-2:15	Environmental Disclosures-What's Required & What's Not	Maxie	DISCLOSURE
	2:30-5:15	Arizona Agency Law	Cyga	A-LAW
Wed. Apr. 28	8:15-11:00	What is Fair	LeBlance	F.HSE.
	11:30-2:15	Agency & Real Estate Ethics (**)	Cyga	A-LAW
	6:30-9:30	Initiating a Short Sale	Salisbury	R.E.L.ISS.
Thurs. Apr. 29	8:15-11:00	Legal Aspects of Contracts - A	Israel	C-LAW
	11:30-2:15	Legal Aspects of Contracts - B	Israel	C-LAW
	6:30-9:30	Professional Conduct	Bridgeman	COMM.STD.
Fri. Apr. 30	8:15-11:00	Disclosure Issues-Residential Purchase Contract	Israel	DISCLOSURE
	11:30-2:15	Legal Aspects of Contracts – D	Israel	C-LAW

Requirements: Classes Subject to Change Without Notice

- 1-Contract Law (C-LAW)
 - 1-Agency Law (A-LAW)
 - 1-Fair Housing (F.HSE.)
 - 1-Commissioner's Standards (COMM.STD.)
 - 1-Disclosure (DISCLOSURE)
 - 1-Real Estate Legal Issues (R.E.L.ISS.)
- AND any two (2) elective classes to get the 24 hours required.

24 Hour Packages 1. Any of the boxed areas above.

- 2. Saturdays
- 3. Mix & Match
- 4. Evenings

Tuition: 3 Hours \$20 15 Hours \$75
 6 Hours \$39 18 Hours \$85
 9 Hours \$55 21 Hours \$94
 12Hours \$65 24 Hours \$99

(**) Meets NAR Ethics Requirement